

12

KEY ON-PAGE SEO FACTORS THAT SEARCH ENGINES (AND USERS) LOVE

1 LEVERAGE SEO-FRIENDLY PERMALINK URLS

You want your page's URL to be short and keyword rich. Avoid ugly URLs, like backlinko.com/p=123. Google has stated that the first 3-5 words in a URL are given the most weight.

ON PAGE SEO GUIDE: THE BEST TIPS FROM THE PROS

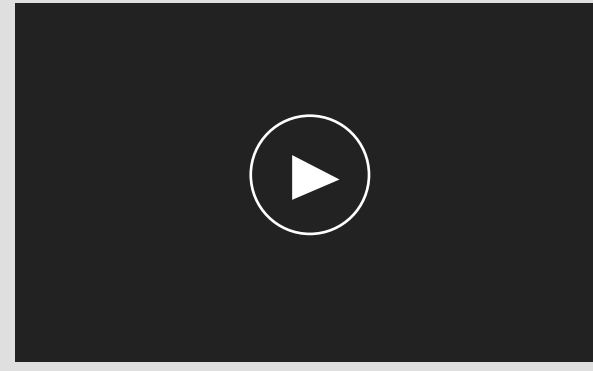
Permalink: <http://backlink.com/perfect-on-page-seo>

Edit

Add media:    

Heading 1

<H1> TITLE </H1>



LOADING

Word Count : 1500

Likes and Shares

Show Likes

Show Sharing Buttons:

3 DAZZLE WITH MULTIMEDIA

Text can only take your content so far. Engaging images, videos and diagrams can reduce bounce rate and increase time on site: two user interaction-based Google ranking factors.

5 DROP KEYWORD IN FIRST 100 WORDS

Your keyword should appear in the first 100-150 words of the article. Putting the keyword early in the content emphasizes that your article's content is about that keyword.

5A LONG-TAILS, STRONG SALES

Don't ignore long-tail (specific) keywords, they make up 70% of content. Less searches, yes. But, they target people further in the conversion cycle. These people are looking for specific answers to these long queries. If you use them, they will come.

5B QUALITY CONTENT IS KING

Search engines rank content today based on how well relevant terms and proof terms are used together. Using proof terms to back up and expand on relevant keywords creates useful depth and happy readers who will share your smart content.

9 NAIL LOADING SPEED

Google is on the record as saying page loading speed is an important SEO ranking signal. You can boost your site speed by using a CDN, compressing images, and switching faster hosting. Make sure it loads in 4 seconds or less for your page to load: a study by MunchWeb that 75% of users wouldn't re-visit a site that took longer than a 4 second to load.

11 SLASH BOUNCE RATE

A bounce -- when a visitor quickly leaves your site -- is used by search engines to gauge a page's quality. Google can use the Google toolbar, Chrome browser, and Google Analytics data to determine a page's bounce rate. To lower your bounce rate add internal links with keywords, write compelling copy and invest in a clean site design.

2 GOAL = START TITLE WITH KEYWORD

Your title tag is the most influential on-page SEO element. An SEOMoz study found that pages that started their title with a keyword ranked higher than those with the keyword in the middle or end of the title.

4 USE OUTBOUND LINKS

Outbound links to related pages is a relevancy signal that helps Google zero-in on your page's topic. An industry study by SEOWizz.net found that adding outbound links with keywords to authority sites --like Harvard.edu and Wikipedia.org - boots a page's rank in Google.

6 WRAP YOUR TITLE IN AN H1 TAG

The H1 tag is your "headline tag". Most blog platforms (like Wordpress) automatically add the H1 tag to your post title. But some themes override this setting. Check your site's code to make sure your title gets the H1 love it deserves.

7 ADD MODIFIERS TO YOUR TITLE

Adding modifiers like "2013", "best", "guide", and "review" can help you rank for long tail versions of your target keyword.

8 POST LONG CONTENT

The SEO adage "length is strength" was supported by a MicroSiteMasters.com industry study which found that longer content ranked significantly higher in Google. Aim for at least 1500 words when targeting competitive keywords

10 USE SOCIAL SHARING BUTTONS

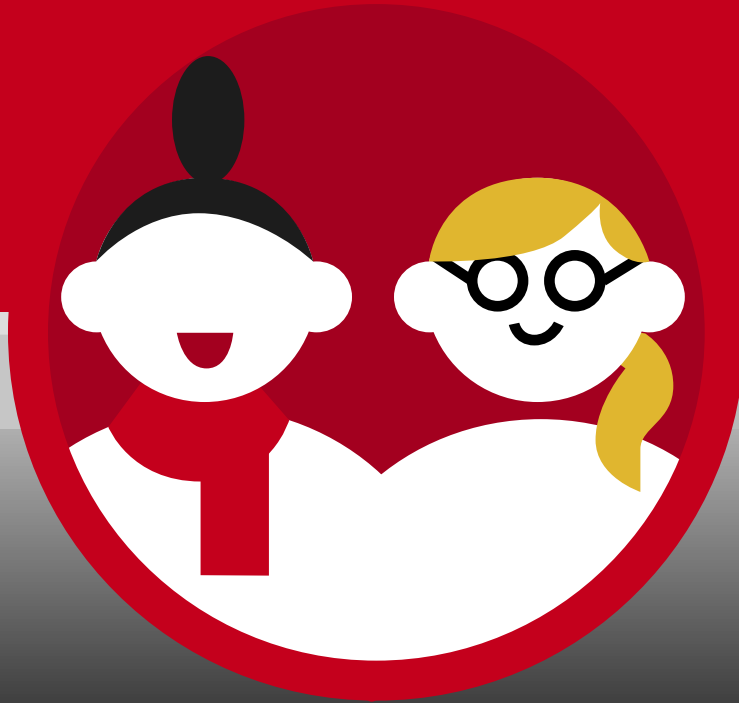
Social signals are becoming a larger part of search engine algorithms. A study by BrightEdge found that prominent social sharing buttons can increase social sharing by up to 700%

12 SPRINKLE LSI KEYWORDS

LSI keywords are synonyms that Google uses to determine a page's relevancy (and possibly quality). Find LSI keywords using "Search Related to..." at the bottom of Google search results or by entering your keyword into the Google Adwords Keyword Tool.

EVOLUTION to Marketing

PHASE 1: RESEARCH PROCESS



Brand Workshops



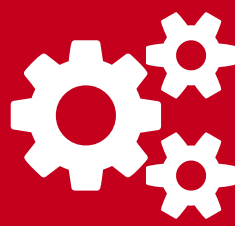
Weeks: 1-2

BRAND WORKSHEET

Use the brand workshop training sheet to fill in the gaps of your initial opinions or questions. Ask your client to do one as well.

Tool Suggestion:
This can be held internally or externally

Content Analysis



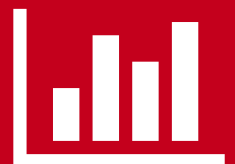
Weeks: 3-4

LANDING PAGES

Study the landing pages and read through the content. Does the content match the brand's tone? Do you see plenty use of the focus keywords?

Tool Suggestion:
Client Website or Mobile App/Blog

Historical Data



Weeks: 3-4

ANALYTICS

If accessible, go through the clients' previous analytics accounts and break down the past performance trends. Find out the pain points of last years performance.

Tool Suggestion:
Google Analytics



Week: 4

Submit Client Research Brief



Vertical Analysis

STUDY INDUSTRY TRENDS

Do a deep dive into the vertical so you can better understand consumer behavior. Buy their product and critique.

Tool Suggestion:
Google Trends



Site Analysis



BACK-END/FRONT-END

Site Analysis on the back and front end will give you an all around perspective of what we are working with. Remember if a site needs help first, that is step one.

Tool Suggestion:
Screaming Frog



Competitive Analysis



INTEGRATED TOOLS

Utilize 3 tools that can pull SEO, Social and SEM competitor analysis. You want to know what the competition is doing always.

Tool Suggestion:
SpyFu



Begin Strategy/ Proposal Process



Week: 5

AE CAPABILITES



Email



Blogging



Web Dev



Video



SEO



Paid Media



Print



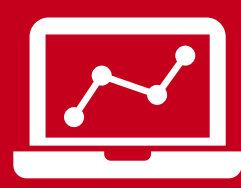
Social Media

EVOLUTION to Marketing

PHASE 2: STRATEGY PROCESS



PLATFORMS



SEO



SEM



SOCIAL



EMAIL



PRINT



VIDEO

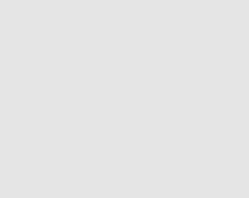


DISPLAY

AWARENESS



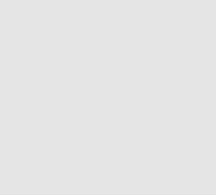
BRANDING



LEADS



CONVERSIONS



TRAFFIC



KPI'S/METRICS

- SESSIONS
- TIME ON SITE
- BOUNCE RATE
- PAGEVIEWS

- CLICKS
- CTR
- CPC
- COST
- ROI
- CPA
- IMPRESSIONS

- CLICKS
- CTR
- REACH
- LIKES
- FREQUENCY
- CPC
- CPE

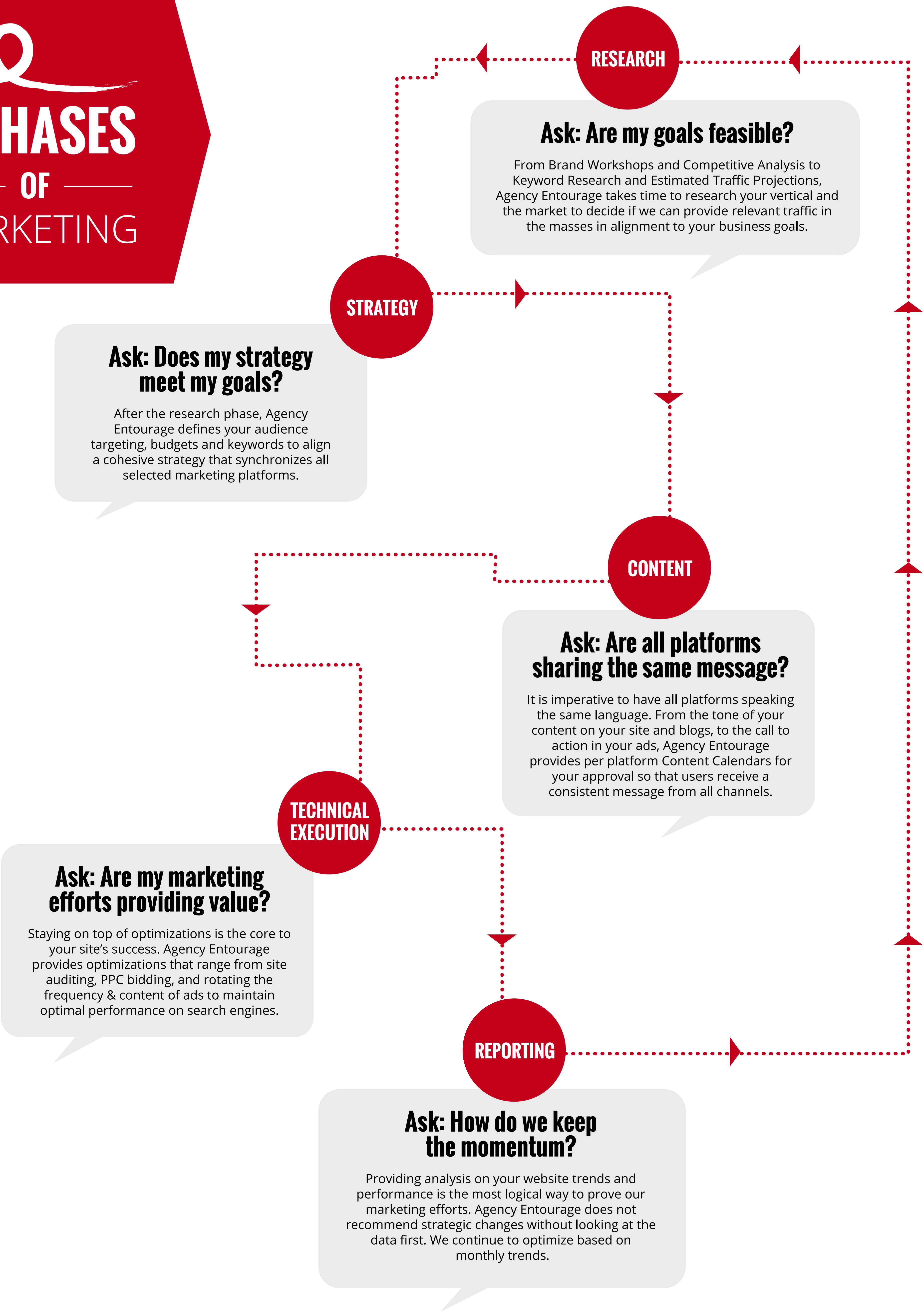
- SUBSCRIBERS
- UNSUBSCRIBERS
- OPEN RATE

- CIRCULATION #S
- QR CODES
- INQUIRIES
- WEBSITE CODES

- VIEWS
- CLICKS
- VTR
- CTR
- % WATCHED
- IMPRESSIONS

- IMPRESSIONS
- CLICKS
- CTR

5 PHASES OF MARKETING



AE CAPABILITIES



Email



Blogging



Web Dev



Video



SEO



Paid Media



Print



Social Media